



Strategic legal support for M&A

Trusted legal advisor for strategic decision making in transactions

We help businesses navigate mergers and acquisitions with clarity, confidence, and commercial insight, whether you are looking for global domination, establishing a base or just adding bolt-ons to make your business run smoothly. Our legal support is designed to enable decisive action and reduce execution risk across all stages of the deal lifecycle whether it be:

- The sale or acquisition of companies and businesses via share or asset sale
- Capital raising
- Public company takeovers
- Initial Public Offerings, including back door listings
- Schemes of Arrangement
- Management buyouts and buy-ins
- Distressed sales
- Balance sheet restructuring

Core services

- Pre-transaction advisory and strategy preparation
- Transaction structuring
- Negotiation and documentation
- Facilitating completion of deals
- Legal due diligence
- Regulatory approvals, including FIRB applications, ACCC submissions (including merger regime), and other sector-specific approvals
- Governance and board advisory
- Post-completion integration support.

How we work

Our approach is grounded in experience. We bring a deep understanding of deal dynamics and legal complexity, enabling clients to move quickly and decisively. We focus on what matters commercially, communicate clearly, and support stakeholders at every level - from deal teams to boards.

We work with corporate, financial and tax advisors to get the deal done.

Our clients include multinationals, private and public companies, family offices, private equity and venture capitalists, liquidators and administrators.

When needed, we work in an integrated way with our tax, property, commercial disputes, workplace law and culture and other legal service areas, providing clients with holistic coverage for their business needs.

Experience that builds confidence

We've advised on transactions across industries and across borders, helping clients in both Australia and overseas to close out deals with precision and purpose.

Why clients choose us

- Extensive experience in complex, multi-party transactions
- Practical legal advice to align with your commercial goals
- Clear communication with boards, executives, and deal teams
- Proven ability to manage cross-border and regulated transactions
- Flexibility - we work seamlessly with in-house legal teams, external advisors, and boards

Our team's experience

- **Health precinct Joint Venture.** Advised an Australian healthcare group on a Joint Venture for a new health precinct in NSW. The counterparty was an ASX listed REIT – **A\$500M**
- **Sale of IT security firm.** Advised a leading Australian IT security firm on its sale to an American purchaser. The transaction involved the sale of shares across multiple companies with high value security contracts with clients in Australia, NZ and USA – **A\$350M**
- Successful acquisition in a competitive process. Acting for a large public multinational in its acquisition of a transport solutions business as part of a competitive acquisition process (trade sale). Involved ACCC merger clearance and FIRB considerations – **A\$120M plus**
- Sale of a business software solutions provider. Acting for the seller, the transaction involved a share purchase agreement, the issue of direct equity via preference shares (including to sophisticated and institutional investors), debt financing and a priority and subordinated security – **around A\$70M**
- **Sale of business group in funeral industry.** Managed a team of sell-side advisors, including a liquidator, on the sale of businesses and properties from a corporate group to an ASX-listed purchaser. We assisted with due diligence and subsequent pre-sale restructuring, complex employment issues (eg. the extension of an enterprise agreement, Award compliance and wage review), and negotiated the assignment of multiple third-party leases. – **A\$36.5M**
- **Sale of automotive dealerships.** Acted on the sale of multiple businesses to an ASX-listed purchaser by way of both asset sale and share sale. The transaction involved a pre-completion restructure to exit a minority shareholder, the sale of one property and the preparation of multiple leases – **A\$31.6M**
- **Capital raise for tech start-up.** Facilitated a capital raise from private equity for a construction technology sector start up. This required a pre-raise restructure to issue shares to key employees and the assignment of IP into the start-up from the founder. We assisted with due diligence disclosure and responses, prepared the subscription agreement and new shareholders agreement – **A\$32M**
- **Purchase of bolt-on and strategic businesses.** Acted for an ASX listed media company on a number of acquisitions. These range from simple 'bolt-on' acquisitions involving a small client-side deal team, to strategic transactions where the deal team consisted of specialist advisors and involved dealing with government regulators - between **\$2.5M to \$50M.**
- **Corporate restructure of an MNO's Australian operations.** Working with our client's US-based management team, Hong Kong in-house legal team, and local tax advisors to implement the restructure for a multinational. The restructure involved transfer of assets (including shares and registered trademarks) and liability between 10 corporate entities, managing the transition of 70 employees, dealing with various key suppliers, government regulators and liquidators to complete the restructure.

KEY CONTACTS

For more information, contact one of our key team members:



REBECCA HEGARTY

Partner, Head of Corporate & Commercial team

P +61 2 8281 7941
rehgarty@bartier.com.au



ADAM HENDERSON

Partner

P +61 2 8281 7903
ahenderson@bartier.com.au



GREG BLEWITT

Partner

P +61 2 8281 7914
gblewitt@bartier.com.au



JASON SPRAGUE

Partner

P +61 2 8281 7824
jsprague@bartier.com.au



ERIC KWAN

Special Counsel

P +61 2 8281 7807
ekwan@bartier.com.au



KAREN WONG

Special Counsel

P +61 2 8281 7959
kwong@bartier.com.au

Bartier Perry Pty Ltd

Level 25, 161 Castlereagh St
Sydney NSW 2000 Australia

PO Box 2631 Sydney NSW 2001

P +61 2 8281 7800
ABN 30 124 690 053

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