# Cross-border Disputes



While there are significant opportunities that come with doing business across borders, there are legal complexities that can arise when deals go bad and parties end up in a dispute.

Unfortunately, with the prevalence of increasingly sophisticated fraudsters and the uncertainty created by changing sovereign approaches to trade protection, businesses must be prepared for this eventuality.

At Bartier Perry, our multidisciplinary dispute resolution team has the expertise and commercial insight to guide clients through the challenges of operating their business in a global environment.

Our team assists clients to manage disputes in multiple domestic and international jurisdictions, working on matters that often involve inbound and outbound enforcement of contracts and judgments, fraud related claims, tracing of funds, cross jurisdictional insolvency, intellectual property, joint venture disputes and more.

Our team of problem solvers have significant experience in international dispute resolution, managing court processes in different jurisdictions, international arbitration and other forms of alternative dispute resolution. We understand the benefits of international arbitration which includes minimising any potential reputational risks and multijurisdiction enforcement together with the costs savings that can be generated by avoiding lengthy court cases. In helping clients, we ensure their contractual arrangements are optimal from the start, so that they can benefit from enforcing their contractual rights wherever they are doing business.

Whether assisting businesses or insolvency practitioners across all industries, we focus on minimising risk at every stage and achieving practical outcomes. We work closely with our clients to develop commercial strategies that not only address legal risks but also safeguard their reputation in the market.

We work closely with our international network of trusted advisors to find costeffective solutions, understanding that often our clients are duty bound to maximise returns to their stakeholders. We connect clients with other specialists such as forensic accountants, subject matter experts, investigators and insolvency practitioners who can support clients in achieving the desired commercial outcome. We are used to working on a co-counsel basis with lawyers in different jurisdictions and understand how to add value within the scope of our role in the assembled team.

In supporting our clients, our team has the capacity and capability to assist both domestically and internationally by leveraging our commercial transactions, tax, workplace and finance law expertise to ensure a holistic legal solution.

# About Bartier Perry

Bartier Perry is based in Sydney with affiliations throughout Australia and internationally.

We provide high quality legal services to clients in a number of industries including financial services, property, insurance, information media, technology, education, FMCG and government.

With the resources to provide our clients with seamless legal services, we maintain a personalised service and a real interest in their success.

When needed, we leverage our network of trusted strategic advisers with whom we work collaboratively to provide our clients with a competitive advantage. We provide legal services in the areas of:

- Corporate & Commercial Advisory
- Dispute Resolution & Advisory
- Financial Services
- Property & Planning
- Private Clients and Family law
- Workplace Law & Culture
- Insurance Law

Our lawyers understand that each client's needs are unique and work with their clients to achieve desired results in a timely and cost-effective manner.

We are a team of problem solvers who proactively and expertly navigate complex challenges, delivering strategic solutions that drive measurable results.

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